

# THE PERFECT APPOINTMENT

Hostess Name: \_\_\_\_\_

Consultant: \_\_\_\_\_ Director: \_\_\_\_\_

♡ Mention follow-up facial 8 times during skin care class

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♡ Minimum of 5 referral names \_\_\_\_\_ (total referral names)

♡ Table Close

♡ Individual Close

♡ Minimum of one booking \_\_\_\_\_ (total number of bookings)

♡ Hostess list for every booking

♡ Give out at least one Million Dollar Mentality link \_\_\_\_\_  
(total number given out)

♡ One Basic Sold \_\_\_\_\_ (total numbers of basics sold)

♡ Talk to your director about appearance at appointment

How many people in attendance? \_\_\_\_\_

Total sales from class \_\_\_\_\_ (not including tax)

