

# Facebook Live Script

Person you have not facialed yet or person who you have on Facebook but  
no phone number

Hey \_\_\_\_! I hope that you are doing well! I wanted to reach out because I have something super exciting happening! I'm not sure if you know, but I started my own business and I became a beauty consultant with Mary Kay! I am looking for some women who I know and love to try the product on their skin to see how they like it, and I immediately thought to ask you! I went to give you a call, but then I realized I don't have your phone number! if you would be willing to help me out, you would receive a customized package of skincare and makeup samples that work for you and your skin! The session is totally complementary with absolutley no obligation to buy anything, and it's alot of fun since we would be able to walk through how to use the products right here on Facebook live. Would you be willing to lend me your face?

**\*they say yes\***

Great! All we need to do is pick a date! We have sessions on Tuesday, Thursday and Sundays! Which would be better for you?

**\*confirm a date\***

Sounds good! Can I ask you some quick questions over the phone so I can get your samples sent out to you?

**(Refer to New Consultant Booking Script once you get them on the phone) \*Super important to talk to them over the phone so you can get them excited!**