

CLOSING PAPER

CONSULTANT NAME: _____ CUSTOMER NAME: _____

1

YES!	WISH LIST	NO THANKS!

*TOTAL BEFORE TAX? _____

2

FOLLOW UP BOOKING DATE(REMINDER THAT FOLLOW-UP IS NORMALLY BOOKED 10 DAYS-2 WEEKS AFTER 1ST APPOINTMENT): _____

DOES SHE HAVE A GUEST LIST? _____

3

WHEN IN THE NEXT 24 HOURS DID SHE SAY SHE CAN WATCH THE LINK? _____

DID YOU MAKE A GROUP MESSAGE BETWEEN HER & YOUR DIRECTOR? _____

DID YOU SHOW HER YOUR SUMMARY SHEET BINDER?(CIRCLE ONE)

YES / NO