

Facebook Live Script

Person who said no in the past because they didn't want to use zoom or were short on time:

Hey ____! I hope that you are doing well! I wanted to tell you about something super exciting that I think you will love. I know when we talked about you lending me your face for a zoom facial and makeover, you weren't able to since I know you're really busy and zoom just isn't your thing. Well we are doing something new over Facebook live, that would only require about 45 minutes of your time, AND, you can watch the playback whenever you are free if you miss the live session! You would still get samples from me and it's absolutely free with no obligation to purchase! Do you think you might want to help me out via Facebook?

they say yes

Great! All we need to do is pick a date! We have sessions on Tuesday, Thursday and Sundays! Which would be better for you?

confirm a date

Sounds good! Can I ask you some quick questions over the phone so I can get your samples sent out to you?

(Refer to New Consultant Booking Script once you get them on the phone) *Super important to talk to them over the phone so you can get them excited!